

Results Reporting for the Three Months to March 31, 2007

Analysts' presentation

Zurich, May 16, 2007



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Certain statements in this document are forward-looking statements, including, but not limited to, statements that are predicated on or indicate future events, trends, plans or objectives. Forward-looking statements include statements regarding our targeted profit improvement, return on equity targets, expense reductions, pricing conditions, dividend policy and underwriting claims improvements. Undue reliance should not be placed on such statements because, by their nature, they are subject to known and unknown risks and uncertainties and can be affected by other factors that could cause actual results and Zurich Financial Services' plans and objectives to differ materially from those expressed or implied in the forward looking statements (or from past results). Factors such as (i) general economic conditions and competitive factors, particularly in our key markets; (ii) performance of financial markets; (iii) levels of interest rates and currency exchange rates; (iv) frequency, severity and development of insured claims events; (v) mortality and morbidity experience; (vi) policy renewal and lapse rates; and (vii) changes in laws and regulations and in the policies of regulators may have a direct bearing on Zurich Financial Services' results of operations and on whether Zurich Financial Services will achieve its targets. Zurich Financial Services undertakes no obligation to publicly update or revise any of these forward-looking statements, whether to reflect new information, future events or circumstances or otherwise.

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It should be noted, that past performance is not a guide to future performance. Please also note that interim results are not necessarily indicative of the full year results. Persons requiring advice should consult an independent adviser.

Agenda



- Introduction
- Results for the Three Months to March 31, 2007
- Q&A

James J. Schiro

Dieter Wemmer

Introduction

James J. Schiro
Chief Executive Officer

Zurich, May 16, 2007



Financial highlights



in USD millions for the three months to March 31	2007	2006 ¹	Change
Business operating profit	1,734	1,392	25%
Net income attributable to shareholders	1,387	810	71%
General Insurance combined ratio	93.3%	94.8%	1.5pts
Global Life new business margin ²	23.2%	17.7%	5.5pts
	03/31/07	03/31/06 ¹	12/31/06 ¹
Return on common shareholders' equity (ROE) ³	23.5%	16.6%	20.4%
Business operating profit (after tax) ROE ³	21.4%	19.8%	19.4%

¹ Throughout this document, certain comparatives have been restated as a result of the adoption of the SoRIE option under IAS 19 Employee Benefits. Please refer to our Financial Review for further details.

² After tax, as % of APE (Annual Premiums Equivalent)

³ Returns for the periods ended March 31, 2007 and 2006 are annualized on a compound basis using the results for the three months ended March 31. Returns for the period ended December 31, 2006 are for the year ended December 31, 2006.

Results for the Three Months to March 31, 2007

Dieter Wemmer
Chief Financial Officer

May 16, 2007



Business operating profit by segment



in USD millions for the three months to March 31	2007	2006 ¹	Change
General Insurance	1,135	883	29%
Global Life	317	285	11%
Farmers Management Services	330	319	3%
Other Businesses	143	108	32%
Corporate Functions	-191	-203	6%
Total	1,734	1,392	25%

¹ Throughout this document, certain comparatives have been restated as a result of the adoption of the SoRIE option under IAS 19 Employee Benefits. Please refer to our Financial Review for further details.

Top line development by segment



in USD millions for the three months to March 31	2007	2006	Change	Change in LC ¹
Gross written premiums and policy fees				
General Insurance	10,216	9,861	4%	-1%
Global Life (incl. insurance deposits) ²	5,239	5,357	-2%	-10%
Other Businesses	616	571	8%	8%
Annual Premium Equivalent (APE)³				
Global Life	628	579	8%	2%
Farmers management fees				
Farmers Management Services	542	522	4%	4%

¹ Local Currency

² Global Life numbers include gross written premiums, policy fees and insurance deposits

³ Gross new business annual premium equivalent (APE)

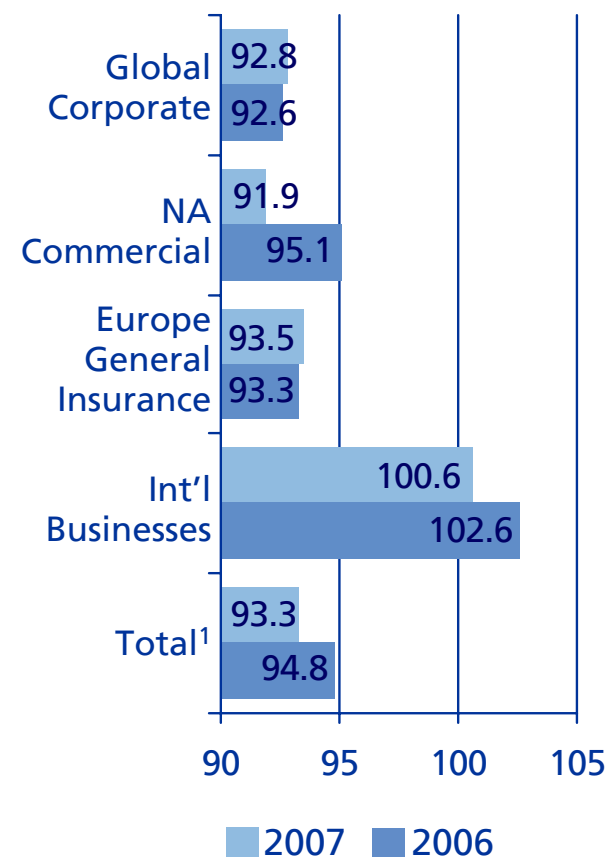
General Insurance – key performance indicators



Business Operating Profit

in USD millions for the three months to March 31	2007	2006	Change
Global Corporate	209	202	3%
North America Commercial	386	303	27%
Europe General Insurance	479	365	31%
International Businesses	25	18	39%
Group Reinsurance	36	-5	nm
Total	1,135	883	29%

Combined ratio (%)



¹ Including Group Reinsurance and inter-segment eliminations

Development of Reserves for Losses and Loss Adjustment Expenses (LAE)



in USD millions

	2007	2006
Net reserves for losses and LAE, as of January 1	50,813	46,194
Net losses and LAE paid	-4,824	-4,601
Net losses and LAE incurred		
- Current year	5,438	5,204
- Prior years	-160	12
Currency translation effects	239	190
Net reserves for losses and LAE, as of March 31	51,506	46,999

Global Life – key performance indicators



in USD millions
for the three months to March 31

	2007	2006	Change	Change in LC ¹
Annual Premium Equivalent (APE)	628	579	8%	2%
New business value, after tax	146	102	43%	36%
New business margin, after tax ²	23.2%	17.7%	5.5pts	
Business operating profit	317	285	11%	

¹ Local Currency

² Based on Annual Premium Equivalent

Global Life – emerging markets are growing strongly and profitably



in USD millions for the three months to March 31	APE 2007	APE 2006	Growth	NBM ¹ 2007	NBM ¹ 2006
Emerging markets	140	106	32%	23.0%	19.8%
<i>of which: South East Asia</i>	66	34	94%	34.7%	37.7%
Share of emerging markets in total Global Life APE	22%	18%			

¹ New business margin, after tax

Farmers Management Services – key performance indicators



in USD millions for the three months to March 31	2007	2006	Change
Management fees and other related revenues	542	522	4%
Business operating profit	330	319	3%
Gross operating margin	47.9%	53.3%	-5.4pts

Farmers Exchanges¹ – key performance indicators



in USD millions for the three months to March 31	2007	2006	Change
Gross written premiums	3,811	3,630	5%
Net underwriting result	84	160	-48%
Combined ratio	96.7%	95.0%	-1.7pts
Adjusted combined ratio ²	90.0%	88.4%	-1.6pts
Surplus ratio	40.5%	38.1%	2.4pts

¹ Zurich Financial Services has no ownership interest in the Farmers Exchanges. Farmers Group, Inc., a wholly owned subsidiary of the Group, provides management services to the Farmers Exchanges and receives fees for its services.

² Adjusted for profit portion of management fees

Other Businesses and Corporate Functions – Business operating profit contribution



in USD millions

for the three months to March 31

	2007	2006	Change
Other Businesses:			
Farmers Re	44	42	5%
Centre	29	71	-59%
Other	70	-5	nm
Total Other Businesses	143	108	32%
Corporate Functions	-191	-203	6%

Investment performance of Group investments



in USD millions

for the three months to March 31

	2007	2006	Change
Net investment income	2,062	1,914	8%
Net capital gains on investments and impairments	308	300	3%
<i>of which attributable to shareholders</i>	152	170	-11%
Net investment result	2,370	2,214	7%
Net investment return¹	1.2%	1.2%	0.0pts
Movements in net unrealized gains on investments included in total equity²	-543	-1,695	nm
Total net investment result	1,827	519	252%

¹ Net investment result in % of average investments, not annualized

² Before attribution to policyholders and other

James J. Schiro
Chief Executive Officer

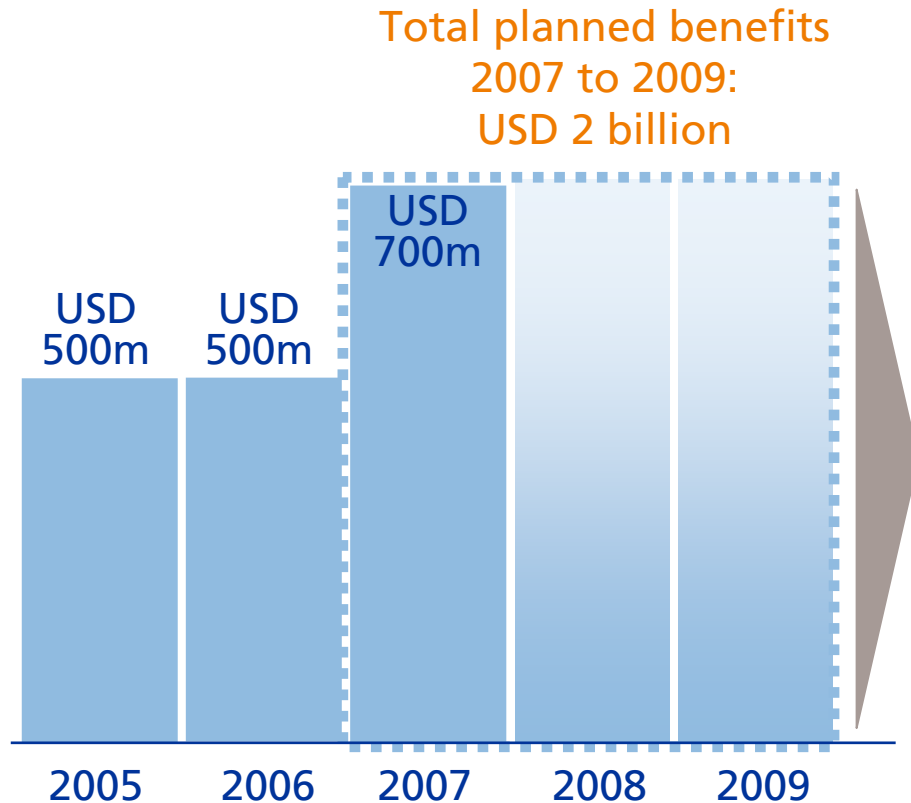
Zurich, May 16, 2007



Q&A

Appendix

Update on The Zurich Way – revised target of USD 2 billion for 2007 to 2009



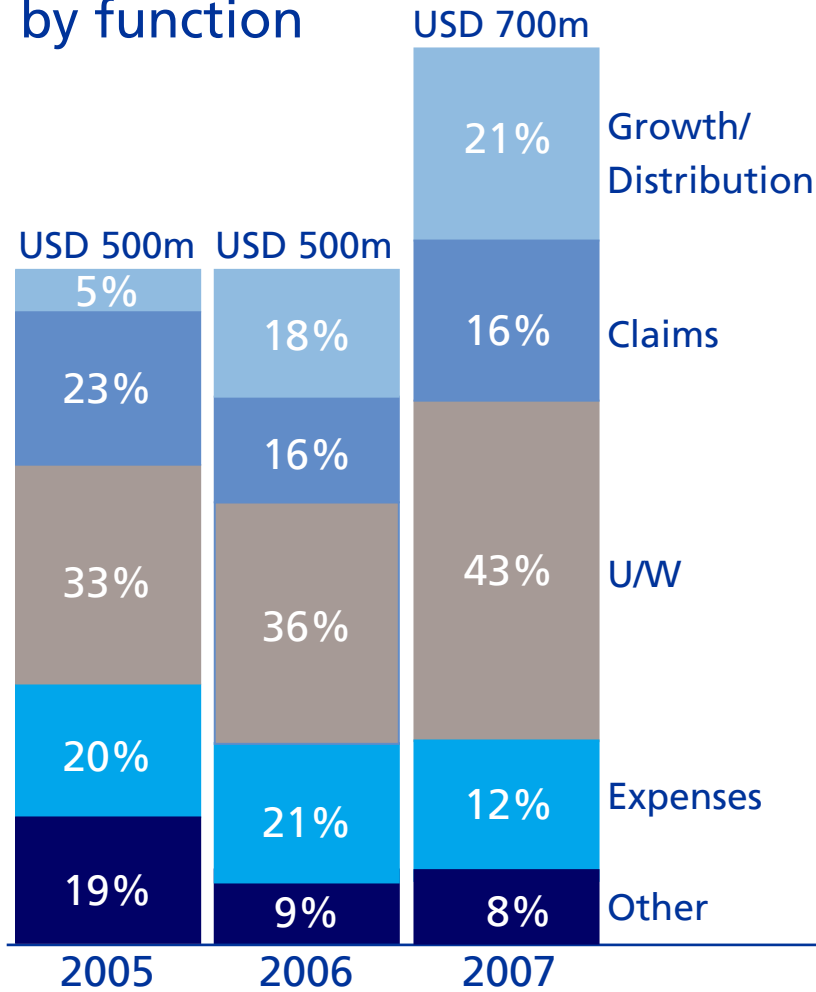
- Developing our three year plan, we expect benefits of USD 2 billion from 2007 to 2009.
- 12 major work-streams with over 300 initiatives
- Expected contributions to key performance indicators for 2007-09
 - General Insurance:**
Combined ratio: 2.0pts p.a.
 - Global Life:**
APE¹: half of targeted double digit growth to come from TZW

¹ Gross new business annual premium equivalent (APE)

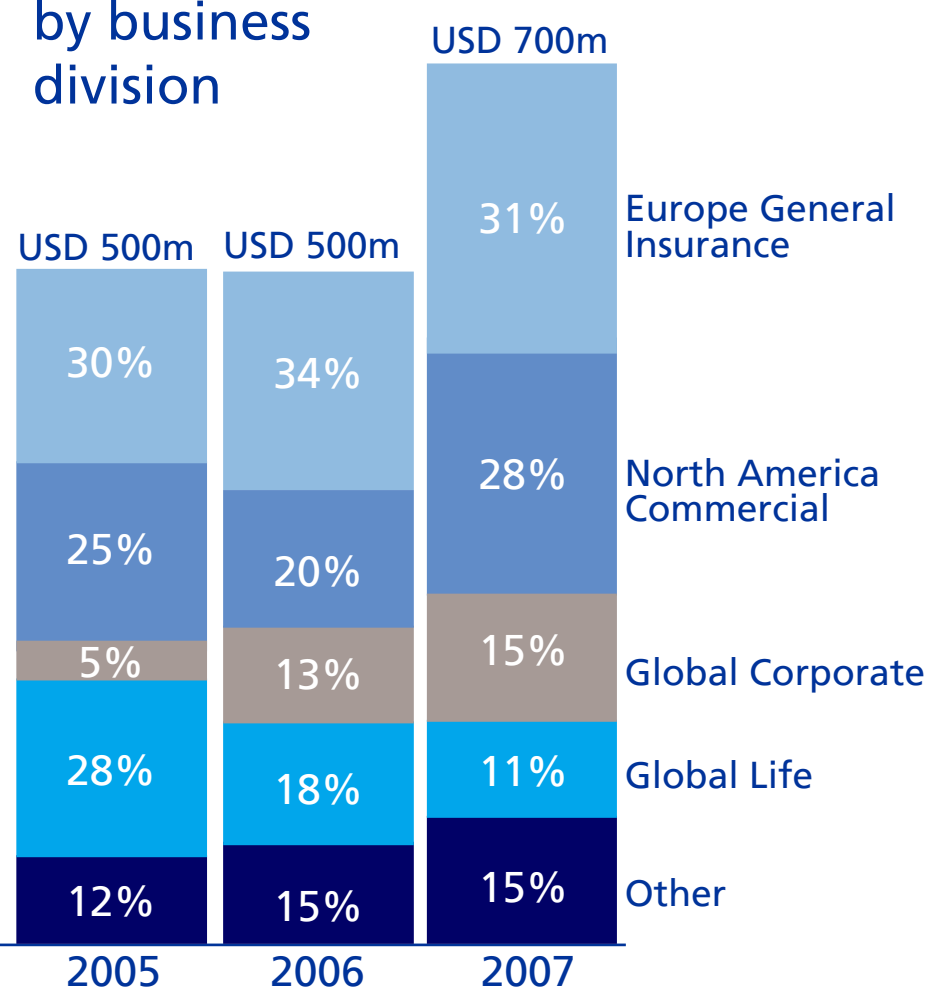
The Zurich Way initiatives – updated 2007 target



by function



by business division



Global Life – new business indicators



in USD millions for the three months to Mar 31	APE 2007	APE 2006	Change	Change In LC ¹	NBV ² 2007	NBV ² 2006	Change
United States	29	26	12%	12%	28	14	100%
United Kingdom	194	189	3%	-8%	20	16	25%
Germany	104	111	-6%	-15%	28	21	33%
Switzerland	29	25	16%	12%	11	2	450%
Rest of Europe	220	187	18%	13%	46	40	15%
<i>of which: Ireland</i>	70	53	32%	21%	16	13	23%
<i>of which: Isle of Man</i>	96	73	32%	35%	19	13	46%
International Businesses	52	41	27%	27%	13	9	44%
Total	628	579	8%	2%	146	102	43%

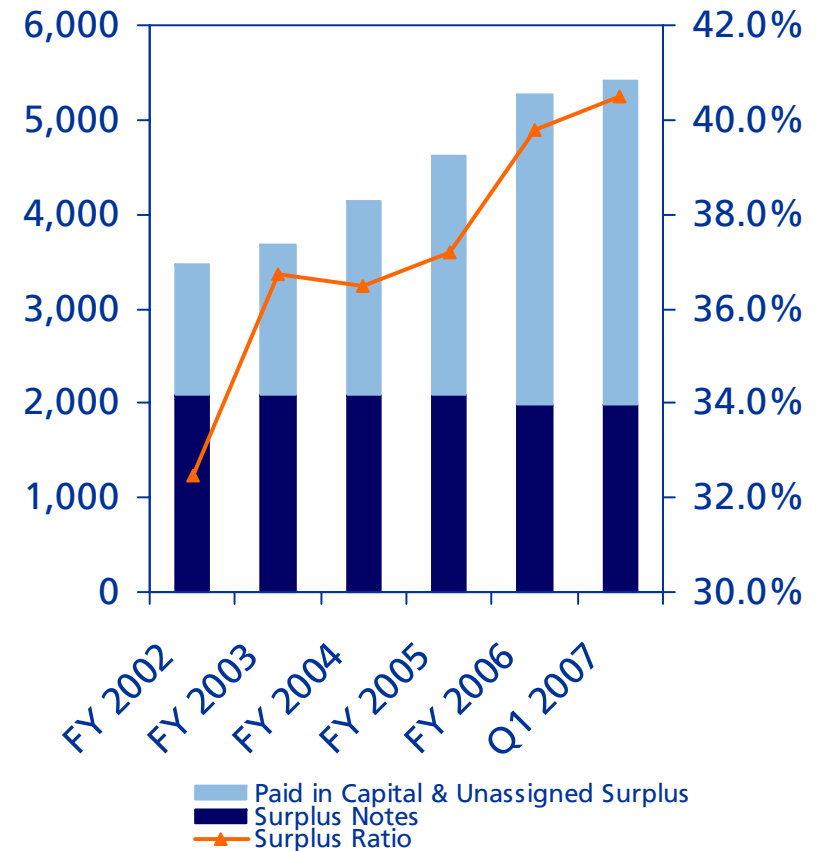
¹ Local Currency

² New business value, after tax

Farmers Exchanges¹ – financial highlights: strong premium and surplus growth



in USD millions for the three months to March 31	2007	2006
Gross written premiums	3,811	3,630
Net underwriting result	84	160
Net surplus growth	149	180
Ending surplus	5,424	4,810
Surplus ratio	40.5%	38.1%



¹ Zurich Financial Services has no ownership interest in the Farmers Exchanges. Farmers Group, Inc., a wholly owned subsidiary of the Group, provides management services to the Farmers Exchanges and receives fees for its services.

Farmers Exchanges – gross written premiums by line of business

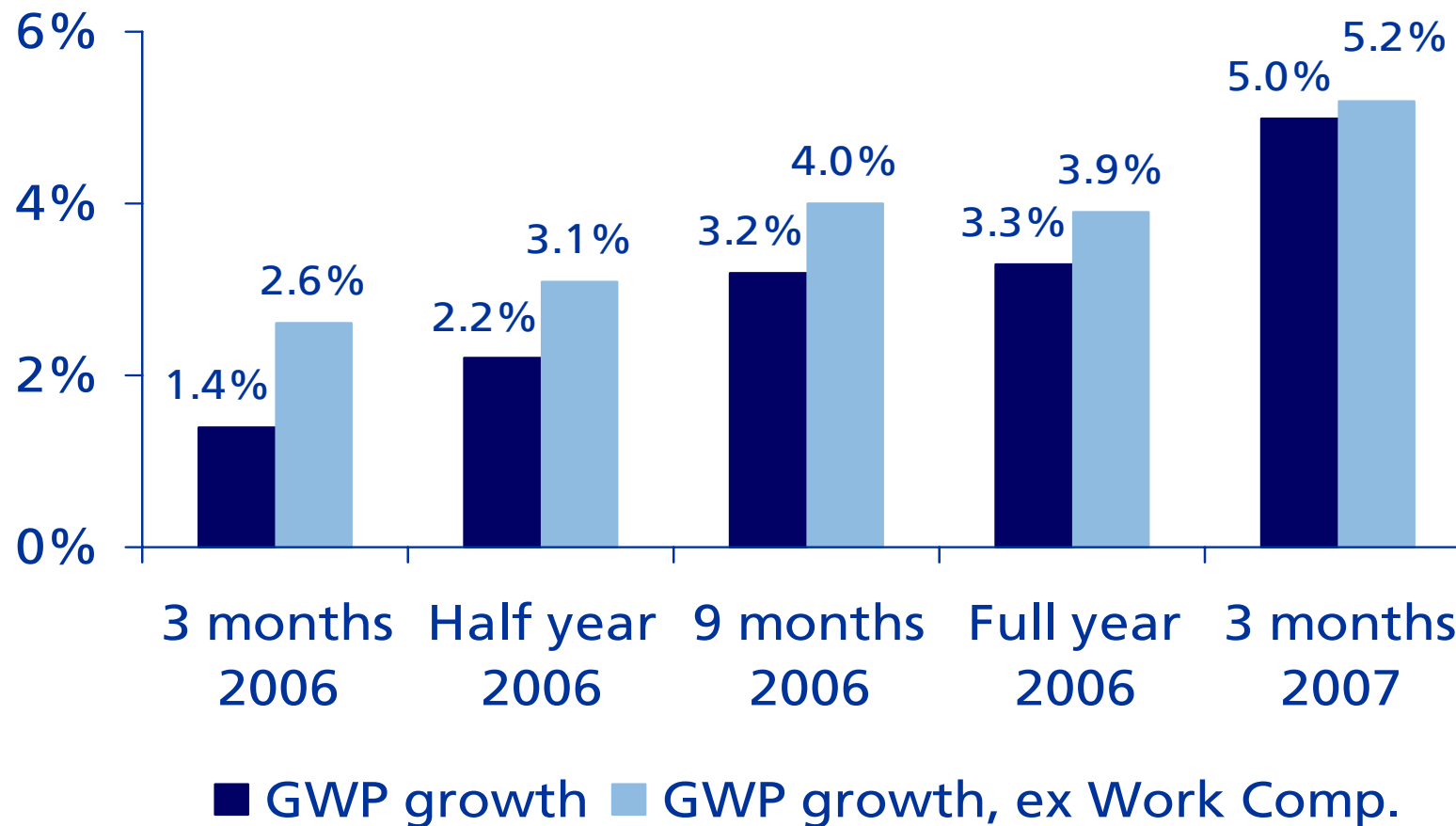


in USD millions

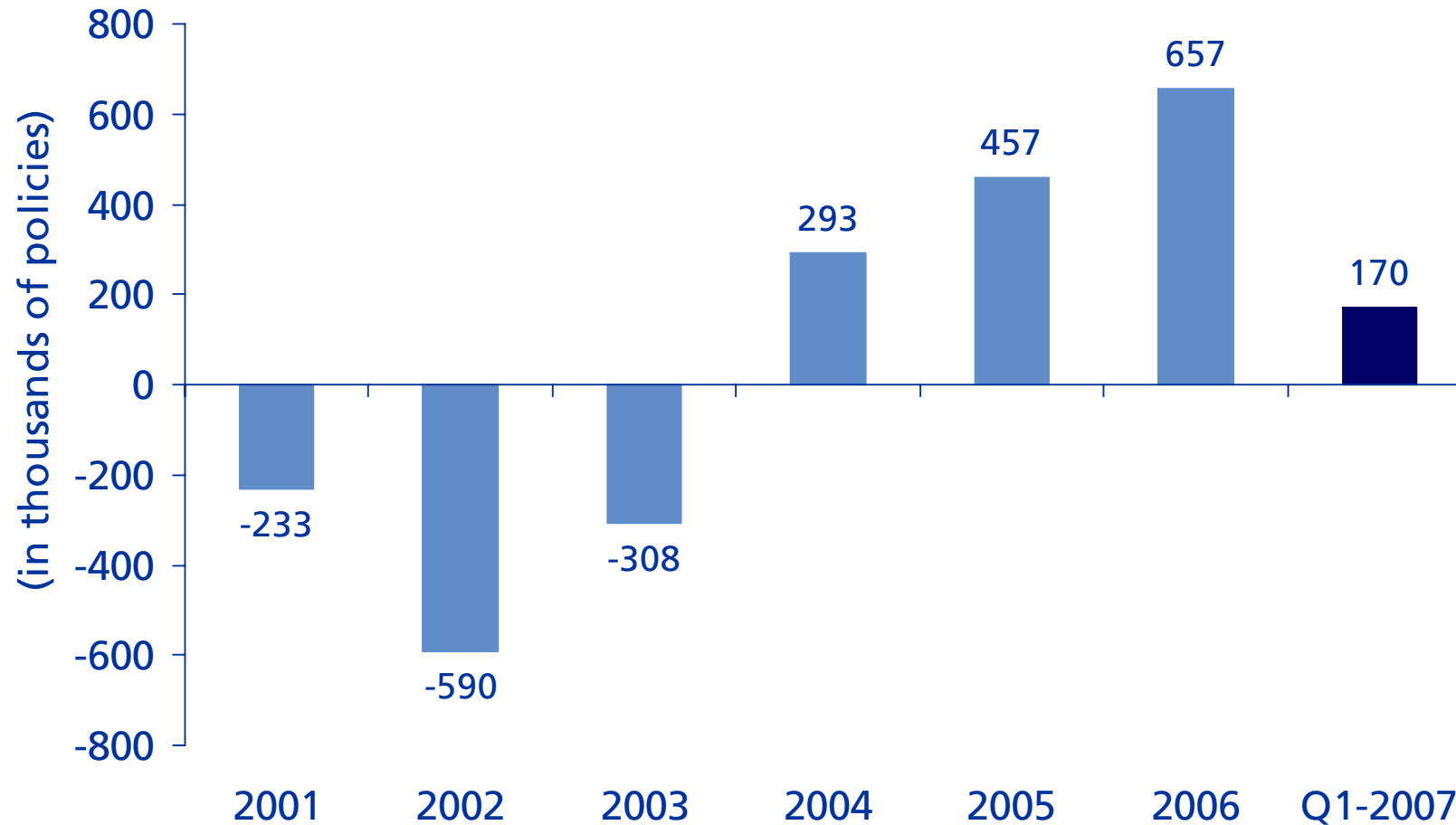
for the three months to March 31

	2007	2006	Change
Auto	2,018	1,972	2%
Homeowners	934	845	11%
Commercial P&C	316	289	9%
Workers' Compensation	111	113	-2%
Specialty	401	378	6%
Other	31	33	-6%
Total	3,811	3,630	5%

Farmers Exchanges – strong growth in gross written premiums



Farmers Exchanges – policies in force (PIF) growth on the rise



Farmers Exchanges – combined ratio remains very strong



for the three months to March 31	2007 ¹	2006 ¹	Change
Auto	100.8%	100.3%	-0.5pts
Homeowners	89.4%	85.6%	-3.8pts
Commercial P&C ²	97.5%	95.5%	-2.0pts
Workers' Compensation	95.2%	94.6%	-0.6pts
Specialty	92.2%	88.2%	-4.0pts
Total	96.7%	95.0%	-1.7pts
Adjusted combined ratio ³	90.0%	88.4%	-1.6pts

¹ Before quota share treaties with Farmers Re

² Excludes earthquake losses

³ Adjusted for profit portion of management fees

Farmers Exchanges – development of the combined ratio



Quarterly combined ratio

