

Credit Investor Update



Our proposition to investors



RESILIENT BUSINESS MODEL



A balanced and diverse global business



Industry leading capital levels with conservatively managed balance sheet



Attractive return on equity

CLEAR STRATEGY



Focus on customer



Simplify



Innovate

RESPONSIBLE AND IMPACTFUL BUSINESS



Tackling climate change



Inspiring confidence in a digital society



Ensuring work sustainability

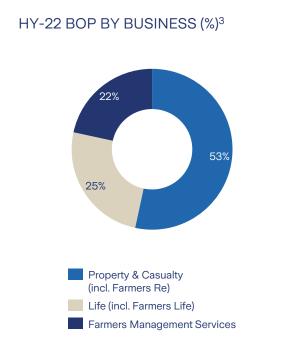
© Zuri

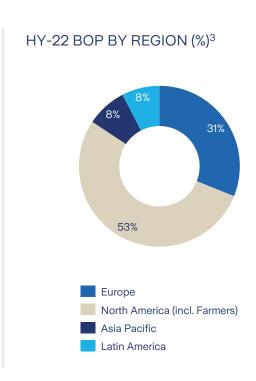
A global insurer with a highly diversified business by line of business and geography





262% SST regulatory solvency ratio²





⁵ Based on FY-21 unless otherwise noted. Investments, solvency ratios, and shareholders' equity as of June 30, 2022. Market cap as of August 11, 2022 (Source: Refinitiv).

The split excludes Group Functions & Operations and Non-Core Businesses.

August 2022

² 2 Estimated Swiss Solvency Test ratio (SST) ratio, calculated based on the Group's internal model approved by the Swiss Financial Market Supervisory Authority FINMA.

Genuinely global franchise with distinct capabilities







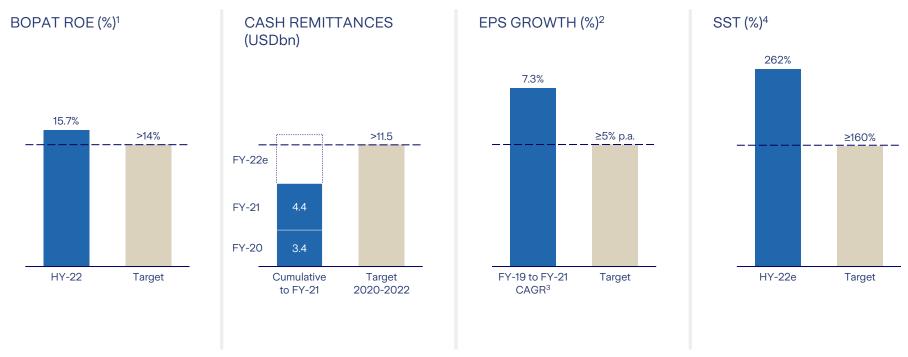
Source: Axco, company reports and presentations, local statistics (2021 or most recent available), Dowling & Partners, SNL Financial, Strategic Insight, Zurich internal data.

³ Based on FY-20 data.

¹ Based on FY-21 NEP. Data includes only primary insurance and is on a more comparable basis. Zurich includes alternative markets in North America and municipal business in the UK and excludes SMEs.

Group fully expects to exceed 2022 targets





¹ Annualized business operating profit after tax return on equity, excluding unrealized gains and losses.

3 Comparison not meaningful on half year basis.

² Earnings per share growth (in CHF), before capital deployment.

On Swiss Solvency Test (SST) see footnote on page 3.

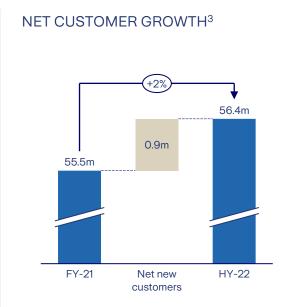
In Retail, increased customer satisfaction drives higher retention and net customer growth



HIGHER CUSTOMER SATISFACTION ACROSS THE GROUP¹



IMPROVED RETENTION² Latin America +3ppts **EMEA** +1ppts Farmers +0ppts Exchanges⁴ Asia Pacific +0ppts



August 2022

¹ Change in TNPS for the time period FY-21 to HY-22. Farmers Exchanges: Q1-22 to Q2-22 (FY-21 not comparable due to a change in methodology). Asia Pacific: Australia Life and Japan P&C.

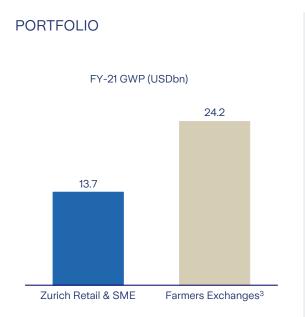
² Change in P&C Retail and SME premium retention for the time period HY-22 vs. HY-21.

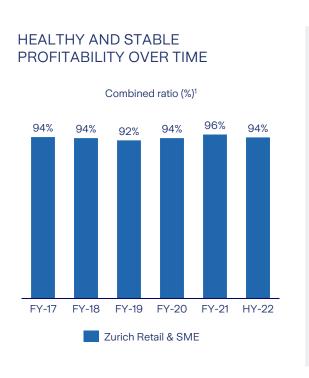
³ Based on Australia, Brazil, Germany, Japan, Italy, Santander JV, Spain, Switzerland, and UK. Farmers Exchanges not included.

⁴ For all references to Farmers Exchanges see the disclaimer and cautionary statement.

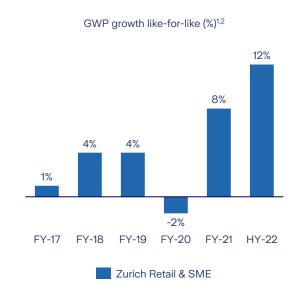
Our Retail P&C business delivers a healthy performance and is growing despite challenging market conditions







GROWING PORTFOLIO DESPITE CHALLENGING MARKET CONDITIONS



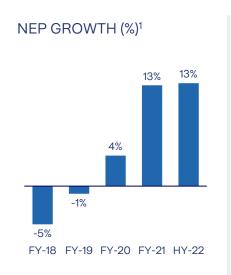
¹ Alternative Markets is reported under Zurich Retail & SME for the time period FY-17 to FY-19.

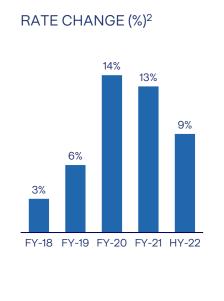
² In constant FX and after adjusting for closed acquisition and disposals.

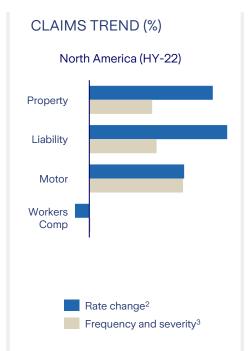
For all references to Farmers Exchanges see the disclaimer and cautionary statement.

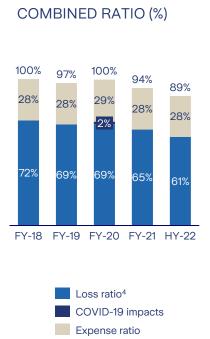
Disciplined execution drives outstanding financial results in Commercial Insurance











¹ In constant FX versus prior-year period.

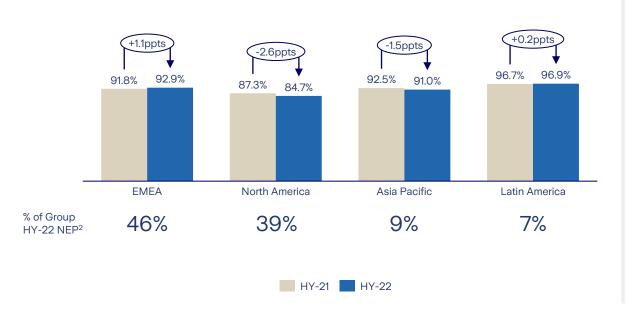
² GWP development due to premium rate change as a percentage of the renewed portfolio (monitored business) against the comparable prior year period. 3 Property excludes crop and engineering lines.

⁴ Adjusted for COVID-19 claims, frequency benefits and premium refunds.

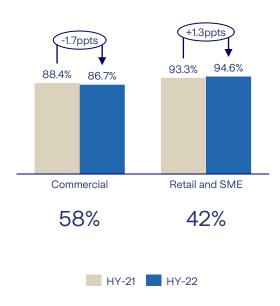
Strong improvement in Commercial driven by North America



AY COMBINED RATIO (CR) EXCL. CATASTROPHES AND COVID-19 BY REGION (%)1



AY CR EX CATASTROPHES AND COVID-19 BY CUSTOMER UNIT (%)1



OVID-19 impacts include frequency benefits, Cover-More operating loss included in accident year underwriting result, and premium refunds. Retail and SME includes USD 38m of eliminations in HY-22 (USD 9m in HY-21).

² Excluding Group Reinsurance and Eliminations.

ZURICH

Life earnings continue to grow, while exposure to capital intensive savings reduces both in new business and in-force



¹ Corporate Life & Pensions (CLF

August 2022

² Net of USD 28bn of reserves reclassified as held for sale due to the planned disposal of two legacy life back books in Germany and Italy, subject to regulatory approval.

Special share buyback of ~CHF 1.8bn to offset expected earnings dilution from our German life back book transaction¹



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CAPITAL ALLOCATION AND PRIORITIES



Allocation decisions based on strategic priorities



Financial and other market trends are considered over longer periods



Changes in allocation should be ROE accretive



Priorities for released capital are elimination of earnings dilution and growth

Sale of life back book¹





Share Buyback



~+8ppts

SST ratio impact³

Significant reduction in the Group's exposure to interest rate risk

~USD 200m

BOP earnings dilution (IFRS 4)

Earnings dilution impact expected from Jan 1, 2023

4 Subject to regulatory approvals, volume of buyback calculated as being sufficient to offset anticipated earnings dilution from Germany life back book sale.

¹ The transaction is subject to regulatory approval and is expected to be completed in the second half of 2023.

² As per March 31, 2022, exchange rates.

³ On a pro-forma basis, as of March 31, 2022, and calculated based on the Group's internal model approved by the Swiss Financial Market Supervisory Authority FINMA.

A unique business structure







Farmers Group, Inc.

Provides non-claims and ancillary services to the Exchanges (e.g. underwriting, policy administration, premium collection, investment management, and accounting and reporting)

Farmers Reinsurance Co.

Life insurance company dedicated to selling products through Farmers exclusive

Reinsurance company reinsurance to the Exchanges

Farmers New World Life

agents

Services

Fees as % of Gross Earned Premiums

Farmers Exchanges¹

Carry underwriting risk and handle claims, as well as own the Farmers brand and distribution assets (e.g. exclusive agents, direct









MetLife strategic partnership

Exclusive relationship to sell P&C products via MetLife's U.S. group benefits employer channel

Kraft Lake Brokerage

Brokerage dedicated to Farmers exclusive agents

Farmers Financial Solutions

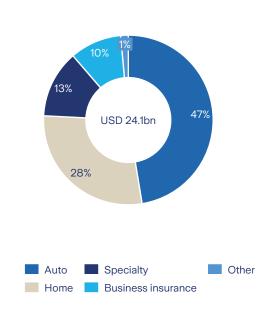
Broker-dealer to support exclusive agents in providing clients with investment services

¹ For all references to Farmers Exchanges see the disclaimer and cautionary statement.

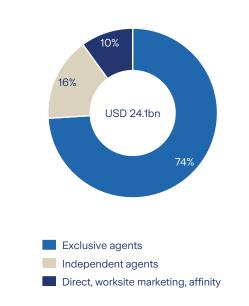
Large and diverse distribution footprint with diversified product mix¹







FY-21 DWP BY DISTRIBUTION CHANNEL (%)



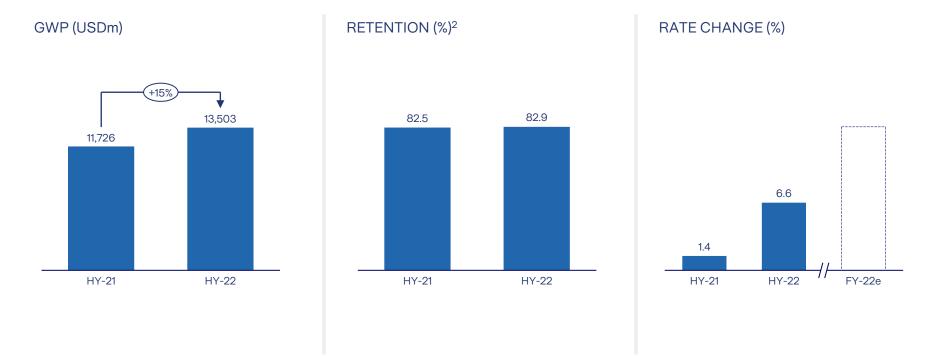
MAIN DISTRIBUTION CHANNELS

~11,400	Farmers Exchanges exclusive agents
~35,600	Independent agent relationships
~4,500	Active employer relationships
~375	Active affinity relationships

¹ For all references to Farmers Exchanges see the disclaimer and cautionary statement.

Farmers Exchanges¹ gross written premiums increase driven by MetLife integration, stable retention levels and focus on rate





¹ For all references to Farmers Exchanges see the disclaimer and cautionary statement.

² Reflects rolling 12-months retention ratio for the Farmers EA channel, excluding FWS, Bristol West Auto and Farmers Specialty Auto; based on weighted average GWP.

Very strong capital position



FINANCIAL STRENGTH RATING

STANDARD & POOR'S
RATINGS SERVICES
McGRAW HILL FINANCIAL

AA (very strong) / outlook 'stable'

MOODY'S INVESTORS SERVICE

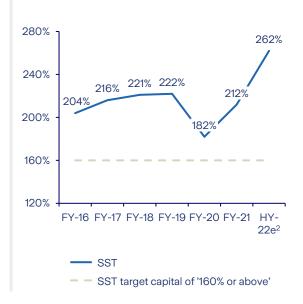
Aa3 (excellent) / outlook 'stable'



A+ (superior) / outlook 'stable'

CAPITAL STRUCTURE (%)1 10% 12% 18% 21% 67% FY-21 HY-22 Shareholders' equity Senior debt Subordinated debt

GROUP SWISS SOLVENCY TEST (%)²



Based on IFRS balance sheet.

On Swiss Solvency Test (SST) see footnote on page 3.

We have a strongly cash generative business reflected in high 💋 ZURICH® cash remittance

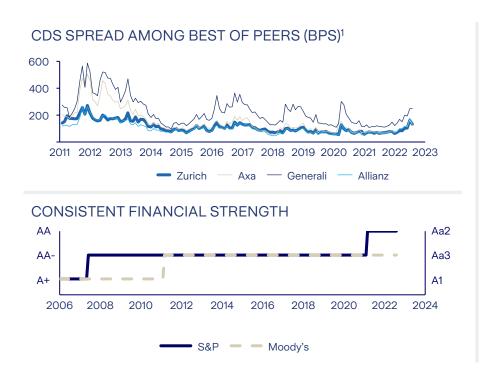


	Property & Casualty	Life	Farmers	Non-Core Businesses	Group Functions and Operations	Group
BOP (USDbn) FY-16 to FY-21	14.1	8.7	9.9	0.0	-4.5	28.1
NIAS (USDbn) FY-16 to FY-21	14.2	6.7	7.7	-0.8	-4.6	23.1
Cash remittances (USDbn) FY-16 to FY-21	13.7	5.3	7.6	0.2	-5.4	21.4
Remittance / NIAS (%)	97%	80%	99%	nm	nm	93%
Expected remittance payout (%) FY-22 to FY-23	90%	75%	95%	nm	nm	85%

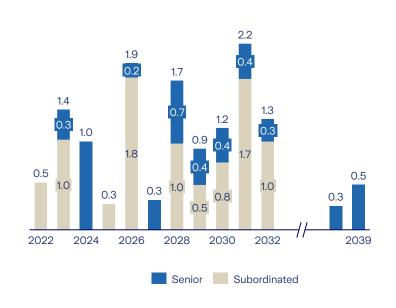
Credit Investor Update August 2022

Low average debt cost and balanced maturity profile





BALANCED REFINANCING NEEDS (USDbn)²

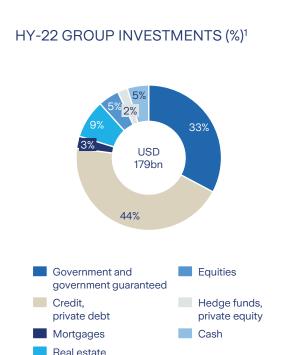


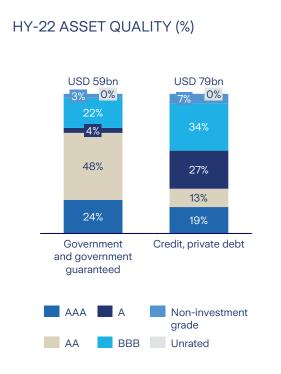
⁵/₂ ¹ 5y EUR subordinated CDS. Source: Bloomberg.

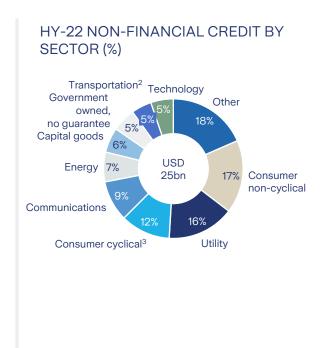
Maturity profile based on first call date for subordinated debt and maturity date for senior debt, excluding commercial paper.

High quality investment portfolio with diversified exposure across sectors and asset classes









¹ Market value of the investment portfolio (economic view).

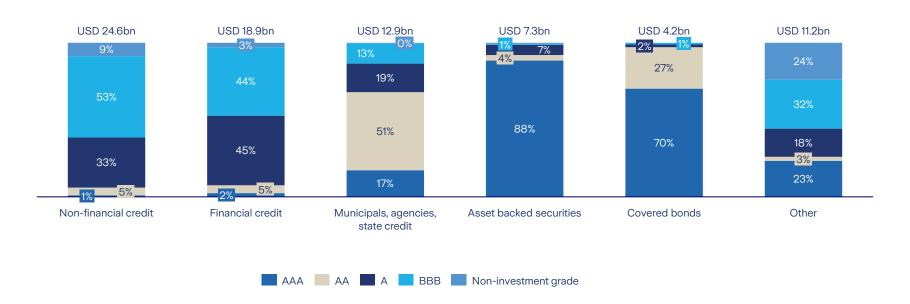
² Of which 0.3ppts for airlines.

³ Of which 0.9 ppts for leisure, restaurants and lodging.

Highly diversified credit and private debt portfolio



HY-22 RATING OF CREDIT, PRIVATE DEBT SECURITIES (%)



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We want to be known as one of the most responsible and impactful businesses in the world





A CHANGING CLIMATE

- Science-based CO₂ reduction targets
- Mitigate climate risk
- Innovation for sustainable solutions



WORK SUSTAINABILITY

- Prioritize current workforce over external hires and outsourcing
- Support and develop the skills our people need for the future of work



CONFIDENCE IN A DIGITAL SOCIETY

- Ethical use of data & Al
- Data protection and cyber security
- Business resilience and digitalization

Delivering on our ambition for a sustainable future



PROGRESS TO-DATE1



OUR 1.5°C FUTURE

98%

Use of renewable energy in operations

-73%

Operational emissions inc upstream scope

-21%

Reduced CO₂e intensity in financed corporate emissions vs. 2019

+11%

Green impact investments and certified buildings to USD 8.2bn since 2019, avoiding 4.6m tCO₂e p.a.

~USD 300m

GWP and policy fees generated from sustainable solutions²

+30%

Increase in global data

transparency score since 20205



- MSCI rating upgraded to AAA
- Operational emissions down 73% vs. 2019 well on track to achieve targets
- Reporting standard for insurance emissions currently submitted to public consultation
- **Employee satisfaction** further increased in 2022



WORK SUSTAINABILITY +38%

Women in senior leadership since 2017³

+47ppts

Improvement in eNPS since 20184



DIGITAL SOCIETY

CONFIDENCE IN

- ¹ All numbers refer to FY-21 unless otherwise stated.
- ² Sustainable solutions refer to insurance products, add-on coverages, investment products and advisory services designed to support activities generating positive environmental or social impacts and contribute to mitigating climate risks.
- 3 To 29% as of FY-21.
- ⁴ eNPS stands for Employee Net Promoter Score; eNPS increased from +5 per April 2018 to +52 per April 2022.
- ⁵ Since Q1-20; expresses level of implementation of Zurich data commitment as measured by improvements to customer-facing processes relevant to the using, sharing or processing of customer data.

Delivery against our ambition is widely recognized by external assessors



OUR RATINGS1

MSCI ESG RATINGS	'AAA' rating¹
Member of Dow Jones Sustainability Indices Powered by the S&P Global CSA	#3 in insurance group ²
FTSE4Good	Absolute Score of 4.20 (out of 5.0) ³
DISCLOSURE INSIGHT ACTION	'A-' Leadership Level ⁴

OUR LONG-TERM COMMITMENT







Principles for Sustainable Insurance



BUSINESS 1.5°C

OUR ENGAGEMENT PARTNERS

- Founding member of the Net Zero Insurance Alliance
- Founding member of the Net Zero Asset Owner Alliance
- Lead author of the World Economic Forum Global Risk Report
- Member of Insurance Development Forum

¹ MSCI ESG Rating Report May 2022.

² S&P Global ESG Score 2021 (previously RobecoSAM), 99th percentile.

³ FTSE Industry Classification Benchmark (ICB), June 2021.

⁴ CDP Climate Change 2021 score.



Other important information



Disclaimer and cautionary statement



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For further information



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Thank you

UPCOMING EVENTS

- September 27, 2022: IFRS 17 education event (live webcast)
- November 10, 2022: Update for the nine months ended September 30, 2022
- November 16, 2022: Investor Day, Zurich

