

Zurich Finance (USA), Inc.
Financial Statements
December 31, 2012

Zurich Finance (USA), Inc.
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December 31, 2012

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Zurich Finance (USA), Inc.

Management Information

Board of directors and officers at 26 March 2013

<u>Name</u>	<u>Function</u>	<u>Business Address</u>
Michael T. Foley	Director (Chairman)	1400 American Lane, Schaumburg, IL 60196, U.S.A.
Dalynn Hoch	Director	1400 American Lane, Schaumburg, IL 60196, U.S.A.
Robert Burne	Director & President	1400 American Lane, Schaumburg, IL 60196, U.S.A.
Colm Holmes	Director	Mythenquai 2, 8002 Zurich, Switzerland
Thomas Rogers	Senior Vice President	Mythenquai 2, 8002 Zurich, Switzerland
Michael Inderbitzin	Secretary	165 Broadway, New York, NY 10006, U.S.A.
Richard J. Hauser	Director & Assistant Secretary	1400 American Lane, Schaumburg, IL 60196, U.S.A.

Auditors

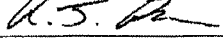
PricewaterhouseCoopers
One Spencer Dock,
North Wall Quay,
Dublin 1, Ireland

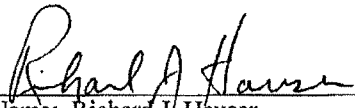
Bankers

Bank of America, N.A.
540 W Madison St - 16th Floor
Chicago, IL 60661, U.S.A.

Registered Office

c/o Corporation Trust Company,
1209 Orange Street
Wilmington, DE 19808, U.S.A.

Signed: 
Name: Robert Burne
Title: Director & President

Signed: 
Name: Richard J. Hauser
Title: Director & Assistant Secretary

Zurich Finance (USA), Inc.

Management Report and Responsibility Statement as at 31 December 2012

Management Review

The nature and purpose of Zurich Finance (USA), Inc. (the "Company") is to act mainly as a vehicle for raising external debt for the Zurich Insurance Group, through a Euro Medium Term Note Programme (the "EMTN Programme") and a Euro Commercial Paper Programme (the "ECP Programme").

Zurich Insurance Company Ltd ("ZIC") provides a guarantee to the Company related to the principal and interest of its outstanding bonds payable up to a specified maximum amount. As of 31 December 2012, assets exceeded liabilities. The guarantee in place is sufficient to satisfy the current obligations of the Company.

The financing operations of the Company by their nature are exposed to interest rate risk and foreign currency risk arising from foreign currency denominated bonds payable. As discussed below, the Company manages these risks through the use of various derivative financial instruments. The Company's exposures to such risks are, in the main, economically hedged (as described in Note 2). The Company issued a \$500 million bond in 2003 that has a first callable date in October, 2013 and maturity date of October, 2023. The bond is hedged with Zurich Insurance Company Ltd using a derivative that does not have a corresponding callable date, but has a termination date of October 2023. At December 31, 2012, the value of the derivative that relates to the period from October, 2013 to October 2023 is about \$30 million. The Company is currently evaluating its options with respect to this hedge, including a termination of the hedge in the event the bond is called.

The company operates within one segment. The company has not issued any preference shares. No dividend was declared during the year.

It is expected that the Company will continue to issue debt as and when needed and when conditions are favorable under the EMTN Programme and the ECP Programme.

Business Review

In 2012, the Company made an after tax profit of USD 17,113,170 (2011 USD 29,549,440). The decrease in profits compared to prior year was driven by fair value movements on derivatives, while foreign currency exchange (FX) movement on Derivatives and Bonds was largely neutral.

The EUR 800m debt tranche issued in 2009 matured on April 16, 2012. The matching loan to ZHCA for USD 1.065bn and the related cross currency interest rate swap with ZIC matured on this date also.

The loan to ZHCA for USD 124,009,105 was rolled into a new USD loan on December 19, 2012. The loan to ZCMMFC for USD 650,100,000 was repaid during the year. Two new loans (USD 409.25m & USD 249.85m) were issued to ZHCA on April 13, 2012 and June 20, 2012 respectively, with matching terms and maturity date of the matured loan.

The movement in derivatives is mainly reflective of the changes in the fair value of swaps, which includes accrued interest where no hedge accounting is applied, and ineffectiveness on cashflow hedges. Bonds Payable movement is largely driven by Foreign Exchange (FX), the FX movements on bonds and their related swaps largely offset each other.

Net Interest increased USD 25m due to increases in interest rates on intercompany loans, and favourable fx rate movement on Interest rate on EUR debt.

Zurich Finance (USA), Inc.

Management Report and Responsibility Statement as at 31 December 2012 (continued)

Post Balance Sheet Events

Management Changes

In 2012, the following management changes took place: Robert Burne replaced Barry Paul as Director and President of the Company who resigned as of May 15, 2012. Robert Burne was elected as of December 10, 2012. Dalynn Hoch replaced Vibhu Sharma as Director of the Company as of December 10, 2012. Colm Holmes replaced Pierre Wauthier as Director of the Company as of February 6, 2012.

Post Balance Sheet Events

There were no new issuances of debt up to the signing of the financial statements (26 March 2013).

On March 4, 2013 the Company repurchased an aggregate principal amount of EUR 81,907,000 of Subordinated Notes due 2025 (the "Purchased Subordinated Notes") issued under the Euro Medium Term

Notes Programme in 2005 (16.38% of the total principal amount outstanding of EUR 500,000,000). The Purchased Subordinated Notes were purchased from Zurich Holding Company of America, Inc. ("ZHCA") who had purchased them from Zurich Insurance Company Ltd ("ZIC") who had purchased them from the noteholders, in exchange for new instruments issued into the market. The purchase price was EUR 89,262,361 i.e. the price that ZIC had been charged (including adjustments and accrued interest).

Responsibility Statement

Management is responsible for preparing the financial statements in accordance with International Financial Reporting Standards (IFRSs).

IFRSs require that financial statements are prepared that give a true and fair view of the state of affairs, financial performance and cash flows of the Company. This true and fair view requires the faithful representation of the effects of transactions, other events and conditions in accordance with the definitions and recognition criteria for assets, liabilities, income and expenses set out in the Framework for the Preparation and Presentation of Financial Statements.

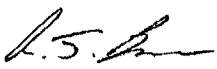
In preparing the financial statements, management is required to:

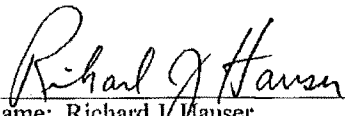
- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors confirm that they have complied with the above requirements in preparing the financial statements.

Management is also responsible for keeping proper books of account, which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements are prepared in accordance with accounting standards. Management is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

We, the undersigned officers and directors of the Company in the year 2012, confirm to the best of our knowledge, the financial statements for the year ended December 31, 2012, prepared in accordance with the applicable accounting standards, give a true and fair view of the assets, liabilities, financial position and profit or loss of the Company and that the management report includes a fair review of the development and performance of the business and the position of the Company together with a description of the principal risks and uncertainties that the Company faces.

Signed: 
Name: Robert Burne
Title: Director & President

Signed: 
Name: Richard J. Hauser
Title: Director & Assistant Secretary



INDEPENDENT AUDITORS' REPORT TO THE DIRECTORS OF ZURICH FINANCE (USA) INC.

We have audited the non-statutory financial statements of Zurich Finance (USA) Inc. for the year ended 31 December 2012 which comprise the Statement of Financial Position, Statement of Comprehensive Income, Statement of Changes in Equity, Statement of Cash Flows and the related notes. The financial reporting framework that has been applied in the preparation of these non-statutory financial statements are the International Financial Reporting Standards (IFRSs).

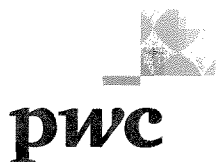
Respective responsibilities of management, directors and auditors

As explained more fully in the Management Responsibility Statement on page 3, management is responsible for the preparation of the non-statutory financial statements giving a true and fair view. Our responsibility is to audit and express an opinion on the non-statutory financial statements in accordance with International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinion, has been prepared for and only for the company's directors in accordance with our engagement letter dated 14 March 2013 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come including without limitation under any contractual obligations of the company, save where expressly agreed by our prior consent in writing.

Scope of the audit of the non-statutory financial statements

An audit involves obtaining evidence about the amounts and disclosures in the non-statutory financial statements sufficient to give reasonable assurance that the non-statutory financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the non-statutory financial statements. In addition, we read all the financial and non-financial information in the Management Report and Responsibility Statement to identify material inconsistencies with the audited non-statutory financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.



**INDEPENDENT AUDITORS' REPORT TO THE DIRECTORS OF ZURICH
FINANCE (USA) INC. - continued**

Opinion on non-statutory financial statements

In our opinion the non-statutory financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2012 and of its profit and cash flows for the year then ended; and
- have been properly prepared in accordance with IFRS.

PricewaterhouseCoopers.

PricewaterhouseCoopers

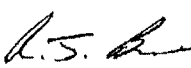
Chartered Accountants

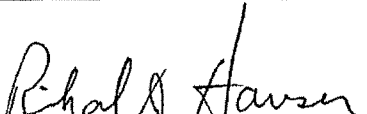
Dublin

26 March 2013

Zurich Finance (USA), Inc.
Statement of Financial Position
December 31, 2012

	2012	2011
Assets		
Current assets:		
Cash and cash equivalents	\$ 12,466,302	\$ 4,212,593
Interest receivable from affiliates (note 5)	40,517,063	53,449,690
Total current assets	52,983,365	57,662,283
Non current assets:		
Derivative financial instruments assets (note 6)	348,112,313	286,549,734
Notes receivable from affiliates (note 5)	4,115,427,151	5,178,846,813
Total non current assets	4,463,539,464	5,465,396,547
Total assets	\$ 4,516,522,829	\$ 5,523,058,830
Liabilities and Stockholder's Equity		
Current liabilities:		
Interest payable	\$ 54,244,576	\$ 89,363,508
European commercial paper (Note 9)	399,872,783	399,700,412
Current Income tax payable (note 3)	1,996,028	1,166,176
Other Payable	37,228	67,037
Due to affiliates (note 8)	3,338,173	3,769,703
Total current liabilities	459,488,788	494,066,836
Non current liabilities:		
Derivative financial liabilities (note 6)	3,208,506	15,663,102
Deferred income tax liability (note 3)	28,826,844	25,584,275
Bonds payable (note 4)	3,836,968,033	4,818,526,588
Total non current liabilities	3,869,003,383	4,859,773,965
Total liabilities	4,328,492,171	5,353,840,801
Stockholder's Equity:		
Common stock at \$.01 par value; authorized 1000 shares; issued and outstanding 100 shares	1	1
Additional paid-in capital	107,616,027	106,126,952
Retained earnings and reserves	83,467,448	66,354,278
Loss on Cash flow hedge (after tax)	(3,052,818)	(3,263,202)
Total Stockholder's Equity	188,030,658	169,218,030
Total Liabilities and Stockholder's Equity	\$ 4,516,522,829	\$ 5,523,058,830

Signed: 
Name: Robert Burne
Title: Director & President

Signed: 
Name: Richard J. Hauser
Title: Director & Assistant Secretary

The accompanying notes are an integral part of the financial statements.

Zurich Finance (USA), Inc.
Statement of Comprehensive Income
Year Ended December 31, 2012

	<u>2012</u>	<u>2011</u>
Interest Income		
Interest income - notes receivable from affiliate	\$ 209,301,041	\$ 234,031,094
Interest income - short-term investments	4,549	21,745
Interest Expense	<u>(197,097,817)</u>	<u>(246,952,084)</u>
Net Interest Income /(Expense)	12,207,773	(12,899,245)
Gains/(losses) from derivative financial instruments (note 6)	79,570,543	(80,966,356)
(Losses)/Gains on Bonds Payable (Note 4)	<u>(53,137,438)</u>	<u>155,298,101</u>
Total Operating Income	38,640,878	61,432,500
Expenses		
Guarantee Fees (note 8)	(16,165,050)	(15,924,853)
Other Expenses	(4,279)	(6,438)
Audit Fees (note 10)	<u>(37,228)</u>	<u>(40,533)</u>
	(16,206,557)	(15,971,824)
Operating Income before income tax	22,434,321	45,460,676
Income Tax (Charge) (note 3)	<u>(5,321,151)</u>	<u>(15,911,236)</u>
Net Income for the Year	\$ 17,113,170	\$ 29,549,440

Signed: _____

Name: Robert Burne
Title: Director & President

Signed: _____

Name: Richard J. Hauser
Title: Director & Assistant Secretary

The accompanying notes are an integral part of the financial statements.

Zurich Finance (USA), Inc.
Statement of Changes in Equity
Year Ended December 31, 2012

	<u>Common Stock</u>		<u>Additional Paid-in Capital</u>	<u>Fair Value Losses on Cash Flow Hedge, Net of Tax</u>	<u>Retained Earnings / (Deficit)</u>	<u>Total Stockholder's Equity</u>
	<u>Shares</u>	<u>Amount</u>				
Balances as of Dec 31, 2009	<u>100</u>	<u>\$ 1</u>	<u>94,413,135</u>	<u>(7,413,219)</u>	<u>26,957,290</u>	<u>113,957,207</u>
Net Gain on revaluation of cash flow hedges				(19,438,949)		(19,438,949)
Tax sharing adjustment (note 3)			6,240,183			6,240,183
Net income/(loss)					9,847,548	9,847,548
Balances as of Dec 31, 2010	<u>100</u>	<u>\$ 1</u>	<u>100,653,318</u>	<u>(26,852,168)</u>	<u>36,804,838</u>	<u>110,605,989</u>
Net Gain on revaluation of cash flow hedges				23,588,967		23,588,967
Capital Contribution						
Tax sharing adjustment (note 3)			5,473,634			5,473,634
Net income					29,549,440	29,549,440
Balances as of Dec 31, 2011	<u>100</u>	<u>\$ 1</u>	<u>106,126,952</u>	<u>(3,263,201)</u>	<u>66,354,278</u>	<u>169,218,030</u>
Net Gain on revaluation of cash flow hedges				210,383		210,383
Capital Contribution						
Tax sharing adjustment (note 3)			1,489,075			1,489,075
Net income					17,113,170	17,113,170
Balances as of Dec 31, 2012	<u>100</u>	<u>\$ 1</u>	<u>107,616,027</u>	<u>(3,052,818)</u>	<u>83,467,448</u>	<u>188,030,658</u>

The accompanying notes are an integral part of the financial statements.

Zurich Finance (USA), Inc.
Statement of Cash Flows
Year Ended December 31, 2012

Cash flows used in operating activities

	<u>2012</u>	<u>2011</u>
Gain before income tax	\$ 22,434,321	\$ 45,460,676
Adjustment for :		
Notes receivable from affiliates (note 5)	1,063,419,662	(551,886,296)
Tax reimbursement settlement	127,061	(94,279)
Derivative financial instruments (changes in Cash flow hedge before tax)	(74,017,175) 323,667	143,351,788 36,290,719
Interest Receivable from Affiliates (note 5)	12,932,627	(1,253,839)
Interest Payable (note 4)	(35,118,932)	(3,941,637)
Due to Affiliates (note 8)	(461,339)	129,254
	<hr/>	<hr/>
Net increase/ (decrease) in cash and cash equivalents used in operations	989,639,892	(331,943,614)

Cash flow provided by financing activities

Net Repayments of Bonds (note 4)	(981,558,554)	(480,158,912)
Net Proceeds from ECP Issued & Matured (note 4 & Note 9)	172,371	788,770,412
	<hr/>	<hr/>
Net (decrease) / increase in cash and cash equivalents used by financing	(981,386,183)	308,611,500

Net increase in cash and cash equivalents

Cash & Cash equivalents	At Beginning of Year	8,253,709	(23,332,114)
	At End of the Year	4,212,593	27,544,707
		<hr/>	<hr/>
		\$ 12,466,302	\$ 4,212,593

The accompanying notes are an integral part of the financial statements.

Zurich Finance (USA), Inc.
Notes to Financial Statements
December 31, 2012

1. Corporate Description and Related Parties and Basis for Presentation

Zurich Finance (USA), Inc. ("ZF USA" or the "Company"), a Delaware corporation, was incorporated on April 9, 1998 as a wholly owned subsidiary of Zurich Holding Company of America, Inc. ("ZHCA"), a Delaware corporation, and began operations on July 2, 1998. ZHCA is a subsidiary of Zurich Insurance Company Ltd ("ZIC"), an entity organized under the laws of Switzerland. ZIC is 100% owned by Zurich Insurance Group Ltd ("ZIG"), who is the ultimate controlling party, an entity organized under the laws of Switzerland.

The nature and purpose of the Company is to raise proceeds through external debt or commercial paper offerings to loan to affiliated companies. Proceeds are further utilized for general corporate purposes and to refinance external credit agreements. To date, the source of raising funds is through EMTN and ECP Programmes whereby public offerings are made. In the opinion of the directors, Zurich Finance (USA) Inc. operates within one segment.

ZF USA was not established to have sufficient operations or capital to meet its long term obligations and is dependent on related parties for operational and financial support. ZF USA does not employ any staff. As such, ZIC has provided a guarantee to ZF USA related to the principal and interest of its outstanding bonds payable, up to a specified maximum amount, as further described in Note 8. As of December 31, 2012, assets exceed liabilities. The guarantee in place is sufficient to satisfy the current obligations of ZF USA.

The financing operations of ZF USA by their nature are exposed to interest rate risk and foreign currency risk arising from foreign currency denominated bonds payable. As discussed below, ZF USA manages these risks through the use of various derivative financial instruments. The Company's total exposures to such risks are economically hedged by ZF USA. The Company issued a \$500 million bond in 2003 that has a first callable date in October, 2013 and maturity date of October, 2023. The bond is hedged with Zurich Insurance Company Ltd using a derivative that does not have a corresponding callable date, but has a termination date of October 2023. At December 31, 2012, the value of the derivative that relates to the period from October, 2013 to October 2023 is about \$30 million. The Company is currently evaluating its options with respect to this hedge, including a termination of the hedge in the event the bond is called.

2. Disclosure of Significant Accounting Policies

Statement of Compliance

The financial statements of the company have been prepared in accordance with International Financial Reporting Standards (IFRSs).

Reporting Currency

The financial statements of ZF USA are reported in U.S. dollars, which is also the Company's functional currency.

Applicable Accounting Standards

IFRS including the accounting standards IAS39, IFRS7, IAS32, which concern the recognition, disclosure and measurement of financial assets and liabilities, are used in the preparation of these accounts.

Critical accounting estimates and significant judgements

Zurich Finance (USA), Inc.
Notes to Financial Statements
December 31, 2012

The preparation of the financial statements in conformity with IFRSs requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses.

Estimates and underlying assumptions are reviewed on an on-going basis. The following notes contain details as regards how the assumptions are used.

Financial assets

The Company classifies its financial assets in the following categories: financial assets at fair value through profit or loss, and loans and receivables. Management determines the classification of its investments at initial recognition.

(a) Financial assets at fair value through profit or loss

This category has two sub-categories: financial assets held for trading, and those designated at fair value through profit or loss.

A financial asset is classified as held for trading if it is acquired or incurred principally for the purpose of selling or repurchasing in the near term or if it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking. Derivatives are also categorized as held for trading unless they are designated as hedging instruments.

Financial assets and financial liabilities are designated at fair value through profit or loss when:

- Doing so significantly reduces measurement inconsistencies that would arise if the related derivatives were treated as held for trading and the underlying financial instruments were carried at amortized cost for loans and advances to customers or banks and debt securities in issue.
- Certain investments, such as equity investments, are managed and evaluated on a fair value basis in accordance with a documented risk management or investment strategy and reported to key management personnel on that basis are designated at fair value through profit and loss; and
- Financial instruments, such as debt securities held, containing one or more embedded derivatives which significantly modifies the cash flows, may be designated at fair value through profit and loss.

Gains and losses arising from changes in the fair value of derivatives that are managed in conjunction with designated financial assets or financial liabilities are included in 'Fair Value gains / (losses) from Derivative Financial Instruments'.

(b) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than: (a) those that the entity intends to sell immediately or in the short term, which are classified as held for trading, and those that the entity upon initial recognition designates as at fair value through profit or loss; or (b) those for which the holder may not recover substantially all of its initial investment, other than because of credit deterioration.

Regular-way purchases and sales of financial assets at fair value through profit or loss are recognized on trade date – the date on which the Company commits to purchase or sell the asset.

Financial assets are initially recognized at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets are derecognized when the rights to receive

Zurich Finance (USA), Inc.
Notes to Financial Statements
December 31, 2012

cash flows from the financial assets have expired or where the Company has transferred substantially all risks and rewards of ownership. Financial liabilities are derecognized when they are extinguished – that is, when the obligation is discharged, cancelled or expires.

Derivative Financial Instruments

ZF USA is exposed to interest rate and currency risk as a result of holding liabilities which are denominated in currencies other than U.S. dollars, the functional currency of ZF USA. The market value and cash flows of such liabilities and the value of the liabilities denominated in the other currencies will fluctuate due to changes in interest rates and exchange rates, respectively. The Company's exposures to such risks are, in the main, economically hedged through the use of derivative financial instruments, meaning that FX and Interest exposure on the Bonds are matched with cross currency interest rate swaps which convert the liabilities into USD.

Derivative financial instruments include swaps which derive their value mainly from underlying interest rates and foreign exchange rates. Derivative financial instruments are subject to various risks similar to those related to the underlying financial instruments, including market, credit and liquidity risks. Derivative fair values, for both hedging and non-hedging instruments, are based on the discounted cash flow method. Input parameters are currency and interest rates which are taken from professional financial data providers such as Bloomberg and Reuters.

Derivative financial instruments are carried at fair value. To the extent that such instruments result in positive fair values, they are recorded as derivative assets, while derivatives with negative fair values are recorded as derivative liabilities. The year to date movement is recorded in fair value gains / (losses) on derivative financial instruments in the income statement.

Derivative financial instruments that qualify for hedge accounting

For the purpose of hedge accounting, hedging instruments are classified as fair value hedges which hedge the exposure to changes in the fair value of a recognized asset or liability, cash flow hedges which hedge exposure to variability in cash flows that is either attributable to a particular risk associated with a recognized asset or liability or a highly probable forecast transaction, or hedges of the net investment in a foreign operation.

To qualify for hedge accounting, the relationship of the hedging instrument to the underlying transaction must meet several strict conditions on documentation, probability of occurrence, hedge effectiveness and reliability of measurement. If these conditions are not met, then the relationship does not qualify for hedge accounting, in which case the hedging instrument and the hedged item are reported independently in accordance with the respective accounting policy as if there was no hedging relationship. Where these conditions are met, the accounting treatments are as follows:

Fair value hedges and cessation of Fair value hedges

Gains or losses from re-measuring the derivatives that are designated and qualify as fair value hedges are recognized in the *Fair value gains from derivative financial instruments* line on the Statement of Operations. Offsetting gains or losses on the fair value hedged item attributable to the hedged risk are

Zurich Finance (USA), Inc.
Notes to Financial Statements
December 31, 2012

adjusted against the carrying amount of the hedged item and are recognized in *Losses on bonds payable* line on the Statement of Operations.

On January 1, 2011 ZF USA prospectively discontinued fair value hedge accounting because of the risk that derivatives would no longer continue to qualify as an effective fair value hedge into the future. The derivatives are carried separately on the balance sheet at their fair value. From January 2011 the value of the hedged item is no longer adjusted for changes in fair value attributable to the hedged risk. Interest-related fair value adjustments previously made to the underlying hedged item are amortized in the income statement over the remaining life of the hedged item. Any unamortized interest-related fair value adjustment is recorded in income upon sale or extinction of the hedged asset or liability, respectively. In December 31, 2012 USD 5.283m expense (2011 gain USD 41.071m) was booked to the statement of financial position relating to the amortisation of the fair value adjustment, reflecting the change in underlying Foreign Exchange rate movements.

Cash flow hedges

In a cash flow hedge relationship, the effective portion of gain or loss on the re-measurement of the cash flow hedging instrument is recognized directly in shareholders' equity in *Gains / (Losses) on Cash Flow hedges*. The ineffective portion is recognized in current period income in the *Fair value gains from derivative financial instruments* line on the Statement of Operations. The accumulated gains and losses on the hedging instrument in shareholders' equity are transferred to income in the same period in which gains or losses on the item hedged are recognized in income.

When hedge accounting is discontinued on a cash flow hedge, the net gain or loss will remain in *Gains / (Losses) on Cash Flow hedges* line within shareholders' equity and be reclassified to income in the same period or periods during which the formerly hedged transaction is reported in income.

Cash and Cash Equivalents

Cash relates to monies held in short term deposit accounts with an original maturity of less than 3 months. The cash equivalents are carried at cost, which closely approximates fair value.

Bond Payable and Euro Commercial Paper (ECP)

Bonds Payable and ECP are recognized initially at fair value, net of transaction costs incurred. Bonds Payable and ECP are subsequently stated at amortized cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognized in income over the period of the borrowings using the effective interest rate method.

Revenue Recognition

Revenue consists principally of interest income on affiliate loans. Revenue on derivative instruments is recognized in the period in which changes in fair value occur.

Interest income and expense are recognised in the income statement for all instruments measured at amortised cost using the effective interest method.

The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or liability. When calculating the effective interest rate, the Company estimates cash flows considering all contractual terms of the financial instrument (for example, prepayment options) but does not consider future credit losses. The calculation includes all

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fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

Once a financial asset or group of similar financial assets has been written down as a result of an impairment loss, interest income is recognised using the rate of interest used to discount the future cash flows for the purposes of measuring the impairment loss.

Foreign Currency Translation

Foreign currency transactions are translated into USD at the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement.

Federal Income Tax

Under the terms of an inter-company tax sharing agreement, ZF USA files a consolidated federal income tax return with its affiliates with ZHCA as the parent. The intercompany tax sharing agreement provides no immediate benefit for a current taxable loss, which is utilized in the current year consolidated tax return. However, under the terms of the agreement, the amount of the cumulative tax liability of each member shall not exceed the total tax liability as computed on a separate return basis for all taxable years to which this agreement applies.

Deferred taxes are provided on the temporary differences between the tax and financial statement basis of assets and liabilities and are generally determined based on the difference between the financial statement and tax basis of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse. The Company only records deferred tax assets if future realization of the tax benefit is probable, with a valuation allowance recorded for the portion that is not likely to be realized. The valuation allowance is subject to future adjustments based upon among other items, ZF USA's estimates of future operating earnings and capital gains.

Financial risk management

The Company has exposure to the following risks from its use of financial instruments:

- a) credit risk
- b) liquidity risk
- c) market risk
 - currency risk
 - interest rate risk
- d) operational risk

A) Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations. Credit risk for ZF USA comes from two areas:

Intercompany loans & Derivatives

ZF USA has a very strong statement of financial position. All monies are lent to its parent ZHCA. Management is comfortable that all receivables can be collected and that none of the intercompany loans are impaired as at 31 December 2012.

See note 5 and 6 for more details in relation to credit risk management for loans and derivatives.

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Cash

ZF USA regularly holds cash balances with UBS and Bank of America. All cash deposits are constantly monitored to ensure that they are in compliance with approved counterparties and limits as set out. Management are satisfied that no impairments are required for balances held with either bank at the reporting date.

B) Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The company has guarantees in place with ZIC to ensure that it can meet its debt obligations as they fall due.

The below table summarises the maturity profile of the Company's financial liabilities at 31 December 2012 based on the contractual undiscounted repayment obligations. Where bonds have a callable date earlier than final maturity date, this is used.

	Due within 1 Year	Due within 2 Years	Due within 3 Years	Due within 4 - 5 Years	Total
Bond	1,273,367,267	832,954,765	1,836,917,274	1,506,349,350	5,449,588,656
Derivative liabilities	24,665,184	2,335,804	6,037,905	-	33,038,893
ECP	400,000,000	-	-	-	400,000,000
Balance as of Dec 31, 2011	1,698,032,451	835,290,569	1,842,955,179	1,506,349,350	5,882,627,549
Bond	845,494,077	1,863,827,333	1,531,728,125	-	4,241,049,535
Derivative liabilities	2,846,383	1,932,541	-	-	4,778,924
ECP	400,000,000	-	-	-	400,000,000
Balance as of Dec 31, 2012	1,248,340,460	1,865,759,874	1,531,728,125	-	4,645,828,459

C) Market risk

Market risk is the potential adverse change in earnings or the value in net worth arising from movements in interest rates, exchange rates or other market prices.

Currency risk

ZF USA minimizes its currency risk on EUR Bonds through use of derivative hedge instruments to economically offset currency exposure.

Interest rate risk

The company structure is designed to work on a net margin basis, where fixed interest rate EUR bonds (and USD ECP) are lent to ZHCA in USD at a margin which allows ZF USA to cover its costs and guarantee fees to Zurich Insurance Corporation, thus reducing interest rate risk.

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D) Operational risk

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Company's processes, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those arising from legal requirements and generally accepted standards of corporate behaviour. Operational risks arise from all of the Company's operations.

The Company's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the Company's reputation with overall cost effectiveness.

The primary responsibility for the development and implementation of controls to address operational risk is assigned to senior management.

3. Federal Income Taxes

The Company's income tax (charge) in the year December 31, 2012 and 2011 consist of the following

	<u>2012</u>	<u>2011</u>
Current	\$ (2,191,866)	\$ (6,819,797)
Deferred	<u>(3,129,285)</u>	<u>(9,091,439)</u>
Total Income tax (charge)	<u>\$ (5,321,151)</u>	<u>\$ (15,911,236)</u>

The actual federal income tax (charge) in the year December 31, 2012 and 2011 were comprised of the following:

	<u>2012</u>	<u>2011</u>
Tax calculated by applying the U.S federal tax rate of 35% to (gain) before income tax (charge)	(7,852,012)	(15,911,236)
Deferred tax asset true-up	<u>2,530,861</u>	<u>-</u>
Total Income tax (charge)	<u>\$ (5,321,151)</u>	<u>\$ (15,911,236)</u>

The net tax effect of the temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes are reflected in deferred income taxes.

ZF USA deferred an Income tax liability of \$(28,826,844) as of December 31, 2012 and \$(25,584,275) as of December 31, 2011 which consists of the tax impact of foreign currency translation and swap (losses) or gains. Current Income tax payable is \$1,996,028 as of December 31, 2012 and \$1,116,176 as of December 31, 2011.

Pursuant to a Declaration to Forego Tax (Charges) / Benefits as executed by affiliates of ZF USA having current tax receivable balances and that are members of the ZHCA Tax Sharing Agreement, ZF USA has realized forgiveness of a tax payable balance of \$1,489,075 as of December 31, 2012 and has forgiven a tax payable balance of \$5,473,634 as of December 31, 2011. These adjustments have been recorded as deemed capital contributions.

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The company joins with its U.S. parent, Zurich Holding Company of America (ZHCA) and other affiliates, in filing a consolidated U.S. federal income tax return. The statutes of limitations for all tax returns through the year ended December 31, 2006 are closed. During the third quarter of 2012, ZHCA executed Form 870-AD, concluding its audit settlement with the Appeals Division of the Internal Revenue Service ("IRS") with respect to tax years 2005 and 2006. The IRS has completed its audits of the Company's consolidated Federal income tax returns through tax years 2007 and 2008 and issued a Revenue Agents Report to which ZHCA disagreed. The Group sought resolution of the disputed issues through the Appeals Division of the IRS and during the fourth quarter of 2012 reached a settlement in principle. ZHCA is in the process of determining additional taxes due for 2007 and 2008. In September 2011 the IRS commenced its examination of tax years 2009 and 2010. The IRS expects to conclude its field work by June 30, 2013. The Company believes the ultimate liability for the matters referred to above, is not likely to have a material adverse effect on the Company's financial position; however, it is possible the effect could be material to the Company's results of operations for an individual future reporting period.

4. Bonds Payable

The following is a summary of the bonds payable outstanding at December 31, 2012 and 2011:

	2012	2011
Senior debt		
4.5% 10-year, 1 Billion Euro bond swapped into U.S. dollars ¹ , maturing September 17, 2014 includes \$ 3,092,099 and \$4,677,267 of unamortised costs at December 31, 2012 and 2011 respectively, effective yield of 2.89%	\$ 1,325,084,342	\$ 1,306,599,608
6.5% 6.5-year, 600m EUR swapped into U.S. dollars commenced April 14 2009, and maturing October 14, 2015 ² includes \$1,670,793 and \$2,162,162 of unamortised costs at December 31, 2012 and 2011 respectively, effective yield of 4.49%	789,579,207	775,977,838
4.875% 3-year, 800m EUR swapped into U.S. dollars commenced April 14 2009 ³ , and matured April 16 2012 there is no unamortised cost, there was \$499,546 of unamortised costs at December 31, 2011, effective yield of 2.87%	-	1,037,020,454
3month LIBOR + 1.61% 3-year, 300m EUR swapped into U.S. dollars commenced December 19, 2011 ³ , and maturing December 19, 2014 respectively, effective annualised yield of 1.51%	395,625,000	389,070,000
Subordinated debt		
5.75% 20-year, 500 million Euro bond swapped into U.S. dollars, maturing October 2, 2023, ³ (callable 2013) includes \$7,299,913 and \$7,648,968 of unamortised costs at December 31, 2012 and 2011 respectively, effective yield of 3.87%	652,075,086	640,801,032
4.5% 20-year, (callable in 2015), 500 million Euro bond swapped into U.S. dollars, maturing June 15, 2025 ³ includes \$1,342,549 and \$1,807,694 of unamortised costs at December 31, 2012 and 2011 respectively, effective yield of	674,604,398	669,057,656

¹ The bond is part of a qualifying cash flow hedge (80% of the total).

² The bond is part of a qualifying cash flow hedge relationship

³ The bond is economically hedged, but hedge accounting treatment has not been applied.

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2.25%

Total debt	<u>\$ 3,836,968,033</u>	<u>\$ 4,818,526,588</u>
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None of the bonds payable listed above were in default as of December 31, 2012 and 2011.

ZF USA is a participant in a Euro Medium Term Note ("EMTN") Programme together with affiliate companies, Zurich Finance (UK) plc. (an entity organized under the laws of England), Zurich Finance (Luxembourg) S.A. (an entity organized under the laws of Luxembourg), Zurich Insurance Company (an entity organized under the laws of Switzerland) and Zurich Bank (an entity organized under the laws of Ireland), which allows for potential issuance of senior and subordinated notes up to a maximum of USD 10 billion. ZF USA utilized proceeds from the issuance of bonds under the EMTN to make loans to its parent ZHCA and previously ZCM Matched Funding Corporation ("ZCMMFC"), an affiliated entity organized under the laws of the Cayman Islands. The bond issuances under the EMTN require either annual or quarterly interest payments on the anniversary date of the issuance and principal repayment upon maturity.

Senior debt

In 2004, ZF USA issued EUR 1 billion senior bond and utilized the proceeds to make loans to ZHCA. On April 14, 2009, 1.4 billion EUR Debt was issued in two tranches (EUR 800m and EUR 600m) and the proceeds were lent to ZHCA and ZCMMFC. The loans to ZCMMFC were re-issued to ZHCA during the year at the same terms. The EUR 800m tranche matured April 16, 2012. On December 19, 2011 300m EUR Debt was issued and proceeds were lent to ZHCA.

Subordinated debt

Subordinated notes are obligations of ZF USA which, in case of liquidation, rank junior to all present and future senior indebtedness and certain other obligations of the company. Subordinated notes are callable, have step-up clauses and are subject to various redemption conditions, including mandatory redemption as a result of various taxes, default or other events.

In 2003, ZF USA issued a EUR 500 million subordinated bond and utilized the proceeds to make loans to ZHCA and to other Farmer Insurance Group affiliates, Prematic Service Corporation (California) and Prematic Service Corporation (Nevada). On August 30, 2007, ZHCA took over the outstanding obligation of the Farmer Insurance Group affiliates.

In 2005, ZF USA issued EUR 500 million subordinated bond. On August 4, 2010, a new intercompany loan was entered with ZHCA to replace the previous sub participation agreement that it had entered to purchase certain surplus notes with Zurich American Insurance Company ("ZAIC"), a New York corporation and the funds were lent onto ZHCA.

Hedged debt

ZF USA uses cross-currency interest rate swaps and currency swaps to manage the risks inherent in non-USD bond issuances. Where the relationship qualifies for hedge accounting, such hedge accounting is applied as described in Note 2.

A cash flow hedge relationship exists on 80 percent of the EUR 1 billion 4.5 % senior bond due 2014. This was entered into on January 1, 2007 and will end at maturity of the underlying debt instrument in 2014.

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A cash flow hedge relationship was created on the EUR 600 million issued April 14, 2009. These proceeds were initially on lent to ZCMMFC (USD 730.1 million) and ZHCA (USD 63million). In 2012 ZCMMFC repaid the loans and these were re-issued to ZHCA.

The maturity schedule (based on contractual maturity dates) of outstanding debt as of December 31, 2012 and 2011 is as follows:

	2012	2011
Within 1 year	-	1,037,020,454
1 – under 2 years	1,720,709,342	-
2 – under 3 years	789,579,207	1,695,669,608
3 – under 5 years	-	775,977,838
5 years and after	1,326,679,484	1,309,858,688
Total Bonds Payable	\$ 3,836,968,033	\$ 4,818,526,588

Revaluation Gain (Loss) on bonds payable recognized in Statement of Operations

As of December 31	2012	2011
EUR 500 million Bond, maturing 2023 (Callable 2013)	(10,967,392)	21,170,451
EUR 1 billion Bond, maturing 2014	(21,971,332)	43,231,678
EUR 500 million Bond, maturing 2025 (Callable 2015)	(11,539,735)	22,964,529
CHF 3 year 300million Bond matured Nov 2011	-	1,062,103
EUR 600 million Bond, maturing 2015	(9,507,028)	25,622,330
EUR 800 million Bond, maturing 2012	(13,268,319)	34,981,400
EUR 300 million Bond, maturing 2014	(6,557,746)	6,265,442
ECP	20,670,509	-
All other foreign exchange	3,605	168
Total gain / (loss) on bonds payable	\$ (53,137,438)	\$ 155,298,101

5. Notes Receivable from Affiliates

As of December 31, 2012 and 2011, ZF USA has notes receivable due from the following affiliates:

Notes Receivable from Affiliates	2012	2011
Zurich Holding Company of America, Inc.	\$ 4,115,427,151	\$ 4,528,746,813
ZCM Matched Funding Corporation	-	650,100,000
Total Notes Receivable from Affiliates	\$ 4,115,427,151	\$ 5,178,846,813

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<u>Issue Date</u>	<u>Maturity Date</u>	<u>Interest Rate</u>	<u>December 31, 2012 Notes Receivable</u>	<u>December 31, 2012 Interest Receivable</u>
ZHCA				
October 02, 2003	October 02, 2013	7.25%	148,263,248	2,688,542
September 17, 2004	September 17, 2014	5.48%	972,822,728	15,425,821
September 17, 2004	September 17, 2014	6month Libor + .8375%	243,242,565	1,088,915
October 02, 2008	October 02, 2013	7.25%	429,600,000	7,873,017
April 14, 2009	October 14, 2015	6.96%	63,000,000	925,680
August 04, 2010	June 15, 2015	6month Libor + 1.77%	609,502,850	579,790
September 14, 2011	October 14, 2015	6.96%	80,000,000	1,206,400
December 19, 2012	October 3, 2013	.9177%	(1) 124,009,105	47,418
December 19, 2011	December 19, 2014	3month Libor + 2.722%	395,304,000	432,671
September 3, 2012	January 3, 2013	0.74%	59,895,781	145,673
September 5, 2012	January 7, 2013	0.74%	14,973,773	35,552
September 20, 2012	January 25, 2013	0.69%	49,920,049	94,120
October 9, 2012	January 11, 2013	0.57%	24,977,643	32,444
October 23, 2012	January 25, 2013	0.52%	49,962,239	48,673
November 7, 2012	February 11, 2013	0.51%	49,961,939	37,642
November 21, 2012	February 26, 2013	0.53%	49,961,058	26,230
December 05, 2012	March 7, 2013	0.50%	49,965,024	17,349
December 19, 2012	March 21, 2013	0.50%	49,965,149	7,618
April 13, 2012	October 14, 2015	6.96%	(2) 409,250,000	6,171,490
June 20, 2012	October 14, 2015	6.96%	(2) 240,850,000	3,632,018
Total Notes / Interest receivable from affiliates			\$ 4,115,427,151	\$ 40,517,063

(1) The loan to ZHCA for USD 124,009,105 was rolled into a new USD loan on December 19, 2012.

(2) The loan to ZCMMFC for USD 650,100,000 was repaid during the year. Two new loans (USD 409.25m & USD 249.85m) were issued to ZHCA with matching terms and maturity date of the matured loan, on April 13, 2012 and June 20, 2012 respectively.

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Intra-group Credit Facility Agreement

Under the Euro Commercial Paper programme dated September 22, 2011, funds borrowed have been lent to ZHCA under an Intra group credit facility Agreement effective as of October 21, 2011. As of December 31, 2012, ZF USA has lent to ZHCA USD 399,582,655 under this agreement. Funds are lent to ZHCA at issuing costs, plus a margin of 22bps to enable ZF USA to pay guarantee fees to ZIC (at 17bps). As of December 31, 2012 ZF USA earned a margin net of guarantee fees of USD 332,944 which is recorded under interest income.

6. Derivative Financial Instruments

As discussed above, ZF USA is exposed to interest rate and foreign currency risk as a result of holding liabilities which are also denominated in currencies other than U.S. dollars.

ZF USA manages these risks through the use of internal and external cross currency and interest rate swaps. In certain circumstances, these instruments meet the definition of an effective hedge for accounting purposes. As of December 31, 2012, the internal and external transactions represent 89% and 11%, respectively, of the total hedging transactions.

Derivative financial instruments held for economic hedging purposes

		2012		2011
		Notional Amount	Fair Value	Fair Value
	Remaining life			
Trading Swaps				
2004 Cross currency swap	1 to 5 years	243,800,000	40,901,578	45,948,322
2005 Cross currency swap	1 to 5 years	613,750,000	113,096,812	110,960,338
2003 Cross currency swap	Over 5 years	586,000,000	103,958,451	54,404,889
2009 Cross currency swap	1 to 5 years	-	-	(2,115,803)
2011 Cross currency swap	1 to 5 years	395,304,000	(3,208,506)	(4,937,101)
Cash flow Hedge				
2004 Cash flow hedge	1 to 5 years	975,200,000	84,809,848	75,236,185
2009 Cash flow hedge	1 to 5 years	793,100,000	5,345,624	(8,610,198)
		\$ 3,607,154,000	\$ 344,903,807	\$ 270,886,632

2003 Cross currency swap maturing in 2023: This related party swap was entered into with ZIC in order to reduce its exposure to foreign currency and interest rate risk associated with October 3 2003 issuance of EUR 500 million bonds with a fixed annual coupon of 5.75% maturing on October 3 2023.

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Under the terms of the agreement, ZF USA entered into a fixed-to-fixed currency swap, swapping Euro 500 million against USD 586 million at a rate of 6.55%.

2004 Cross currency interest rate swap maturing in 2014: This related party swap was entered into with ZIC in order to reduce ZF USA's exposure to foreign currency and interest rate risk on 20 percent of EUR 1 billion bond maturing 2014. Under the terms of the agreement, ZF USA swapped Euro 200 million against USD 243.8 million. The swap also contains an interest rate component whereby ZF USA pays semiannually a USD coupon of 6 months USD LIBOR plus 0.3375% and receives an annual EUR coupon of 4.5%. The swap was designated as a fair value hedge of interest rate risk and foreign currency exchange risk on January 1, 2007 and will mature in 2014. Fair value hedge accounting was discontinued on January 1, 2011.

2005 Cross currency interest rate swap maturing in 2015: This related party swap was entered into with ZIC in order to reduce ZF USA's exposure to foreign currency and interest rate risk for the first ten years of the EUR 500 million bond maturing in 2025. Under the terms of the agreement, ZF USA swapped EUR 500 million against USD 613.8 million. The swap also contains an interest rate component whereby ZF USA pays semiannually a USD coupon of 6 months USD LIBOR plus 1.2304% and receives an annual EUR coupon of 4.5%. The swap, which covers 100% of the notional amount of the bond issued, is designated as a fair value hedge of interest rate risk and foreign currency exchange risk and matures in 2015. Fair value hedge accounting was discontinued on January 1, 2011.

2009 Cross currency swap: matured on April 16, 2012.

2011 Cross currency swap maturing in 2014: This related party swap was entered into with ZIC in order to reduce its exposure to foreign currency and interest rate risk associated with December 19 2011 issuance of EUR 300 million bonds with a floating quarterly coupon of 3 month LIBOR + 1.61% maturing on December 19 2014. Under the terms of the agreement, ZF USA entered into a float-to-floating currency swap, swapping Euro 300 million against USD 395.304 million at a rate of 3 month USD LIBOR + 2.309%.

Derivative financial instruments that qualify for hedge accounting

2004 Cross currency swap maturing in 2014: ZF USA uses cross currency swap with ZIC in a cash flow hedge to protect against exposures to variability in cash flows due to changes in EUR/USD exchange rate on 80 percent of the 4.5% EUR 1 billion bond payable, maturing in 2014. Under the terms of the agreement, ZF USA swapped EUR 800 million against USD 975.2 million at a rate of 4.9755%. The swap was designated as a foreign currency cash flow hedge on January 1, 2007 and will mature in 2014. The change in the fair value of the swap is recognized directly in shareholders' equity and the effective portion, related to spot rate changes in fair value of the hedging instrument, together with ineffectiveness are then recognized in current period income in line *Fair value gains from derivative financial instruments*. For the year ended December 31, 2012, the net loss after tax deferred in shareholders' equity on the swap designated as a cash flow hedge was USD 9,975,032 (2011 9,869,864). In 2012, a loss of USD 7,768,840 relating to ineffectiveness was included in the Statement of Comprehensive Income.

2009 Cross currency swap maturing in 2015: ZF USA uses a cross currency swap with ZIC in a cash flow hedge to protect against exposures to variability in cash flows due to changes in EUR/USD exchange rate and interest rate risk on the 6.5% EUR 600 million bond maturing on October 14, 2015. Under the terms of the agreement, ZF USA entered into a fixed-to-fixed currency swap, swapping Euro 600 million against USD 793.1 million at a rate of 6.6275%. For the year ended December 31, 2012,

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the net gain after tax deferred in shareholders' equity on the swap designated as a cash flow hedge was USD 6,922,214 (2011 USD 6,606,661).

FX SWAP relating to EUR ECP issued: ZF USA entered into FX swaps during the year to hedge FX exposure on EUR ECP issued and matured during 2012. At year end the company did not have any EUR ECP issued exposure, and no related FX swaps. During the year a gain of USD 20.734m was recorded on these swaps.

Overall gains / losses on derivative financial instruments held for economic and accounting hedging purposes

As of December 31 2012 and 2011, ZF USA recorded the following fair value gains (losses) in the Statement of Operations from derivative financial instruments as follows:

Fair Value Gains and Losses	2012	2011
2003 currency swap	48,256,624	(23,703,409)
2004 currency swap (cashflow hedge)	9,514,860	(33,380,875)
2004 currency swap (Fair value hedge in 2010)	4,387,041	5,649,706
2005 currency swap (Fair value hedge in 2010)	18,196,745	20,256,111
2008 currency swap	-	6,026,469
2009 currency swap	7,216,799	(25,557,257)
2009 currency swap (cashflow hedge)	13,110,000	(25,320,000)
2011 currency swap	(376,578)	(4,937,101)
FX SWAP relating to EUR ECP issued	(20,734,948)	-
Total Fair Value gain/ (loss) from derivative financial Instruments	\$ 79,570,543	\$ (80,966,356)

Concentration of Credit Risk

The credit risk associated with the swap agreements is derived from the potential failure of the counterparties to the transactions to perform as contracted. ZF USA does not anticipate non-performance by these counterparties, and management believes the likelihood of incurring material losses due to credit risk is remote.

7. Fair Value of Financial Instruments

Fair value estimates are made at specific points in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the ZF USA's entire holdings of a particular financial instrument. Fair value estimates for financial instruments are generally determined using discounted cash

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flow models and assumptions that are based on judgments regarding current and future economic conditions and the risk characteristics of the investments. Although fair value estimates are calculated using assumptions that management believes are appropriate, changes in assumptions could significantly affect the estimates and such estimates should be used with care.

Fair value estimates are determined for existing financial instruments without attempting to estimate the value of anticipated future earnings and the value of assets and certain liabilities that are not considered financial instruments. Accordingly, the aggregate fair value estimates presented do not represent the underlying value of ZF USA. The following methods and assumptions were used by the ZF USA in estimating the fair value of their financial instruments:

Notes receivable from affiliate: Fair value for these Loans has been assumed to be equal to their stated liquidation value.

In fair valuing both the bonds payable, ECP and the notes receivable, we have used the discount method and valuations from the ZFS Treasury securities valuation system. These values have been compared to values from conventional external sources and management is satisfied that the overall difference is immaterial. It is management's belief that the par value of the notes receivable is a close approximation of the fair value.

The carrying amount and estimated fair value of the Company's financial instruments are as follows:

	2012		2011	
Fair Value of Financial Instruments	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
Notes Receivable from Affiliates	\$ 4,115,427,151	\$4,120,098,611	\$ 5,178,846,813	\$ 5,185,193,944
Bonds Payable	(3,836,968,033)	(3,696,021,063)	(4,818,526,588)	(4,910,510,831)
ECP	(399,872,783)	(399,886,855)	(399,700,412)	(399,768,275)

The table below shows the classification within the valuation hierarchy of the company's financial assets and liabilities that are recognised and subsequently measured in the balance sheet at fair value.

	Level 1	Level 2	Level 3	Total
Derivative Financial Assets	-	348,112,313	-	348,112,313
Derivative Financial Liabilities	-	(3,208,506)	-	(3,208,506)
	-	\$ 344,903,807	-	\$ 344,903,807

Determination of fair value hierarchy

ZF USA uses the following hierarchy for determining and disclosing the fair value of financial instruments:

Level 1: quoted prices in active markets for the same instrument

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Level 2: quoted prices in active markets for similar assets or liabilities or other valuation techniques for which all significant inputs are based on observable market data

Level 3: valuation techniques for which any significant input is not based on observable market data

8. Transactions with Related parties

In conjunction with the EMTN Programme, the debt incurred by ZF USA is uncollateralized, but guaranteed by ZIC as evidenced by separate contractual agreements. The guarantee is unconditionally and irrevocably guaranteed on a subordinated basis by ZIC and covers principal and interest due by ZF USA on its outstanding note offerings, up to the following maximum amounts:

5.75%, 20-year, 500million Euro bond, maturing October 2, 2023	EUR	586,336,900
4.5%, 10-year, 1billion Euro bond, maturing September 17, 2014	EUR	1,135,082,000
4.5%, 10-year, 500million Euro bond, maturing June 15, 2025	EUR	567,582,000
6.5% 6-year, 600m EUR bond, maturing October 14, 2015	EUR	853,634,992
3month floating LIBOR + 1.61% 3-year, 300m EUR bond, maturing December 19, 2014	EUR	300,000,000

Under the ECP Programme, ZIC has guaranteed payment of principal, premium (if any) and interest (if any) due in respect of the notes issued under the programme dated September 22, 2011 up until the earlier of (a) termination of ZF USA's participation in ECP Programme and payment of all outstanding guarantee fees in full and (b) termination of Zurich's obligations under guarantee with respect to all Notes issued by ZF USA.

As consideration for all guarantees in relation to both ECP and EMTN issuances, ZF USA has incurred guarantee expenses of \$16,165,050 and \$15,924,853 in 2012 and 2011, respectively. At December 31, 2012, the guarantee fee accrued liability to ZIC is \$3,338,173. Additional items relate to amounts due to ZHCA for payment of audit fees in prior years.

Other transactions with affiliates are also discussed in the various notes to the financial statements.

There were no transactions with key management personnel and they did not receive compensation for their services. The company does not have any employees.

9. European Commercial Paper

Zurich Finance (USA), Inc.
Notes to Financial Statements
December 31, 2012

Zurich Finance (USA), Inc., Zurich Finance (Luxembourg) S.A. and Zurich Finance (UK) plc issued ECP of USD 400m as part of a USD 3 billion ECP Programme established on September 22, 2011 (which is guaranteed by ZIC).

As of December 31, 2012, issuance costs of USD 2,829,858 (2011 USD 302,424) have been included in Interest expense in the income statement.

<u>Issue Date</u>	<u>Maturity</u>	<u>Carrying Value</u>	<u>Notional</u>
September 03, 2012	January 03, 2013	59,998,262	60,000,000
September 05, 2012	January 07, 2013	14,998,709	15,000,000
September 20, 2012	January 25, 2013	49,984,263	50,000,000
October 09, 2012	January 11, 2013	24,997,569	25,000,000
October 23, 2012	January 25, 2013	49,990,146	50,000,000
November 07, 2012	February 11, 2013	49,983,396	50,000,000
November 21, 2012	February 26, 2013	49,976,293	50,000,000
December 05, 2012	March 07, 2013	49,974,737	50,000,000
December 19, 2012	March 21, 2013	49,969,408	50,000,000
		<u>\$ 399,872,783</u>	<u>\$ 400,000,000</u>

ZF USA has entered into a promissory note effective October 21, 2012 with ZHCA, where ZHCA unconditionally promises to pay principal sum up to USD 400m together with any interest accrued on maturity date of ECP, to ensure that ZF USA can meet its obligations.

10. Audit Fees

Audit Fees of \$37,228 were incurred for the year.

11. Approval of financial statements

The directors approved the financial statements and authorised them for issue on March 26, 2013.